



Photo: NOA Medical

## Electric beds

### Snapshot

**Lowest priced unit:** \$866 | **Mid-range priced unit:** \$1,204 | **Highest priced unit:** \$2,660

**Typical delivery time:** 2 days to 1 month

**Typical delivery charges:**

Varies by location and services needed

**Average life span of product:**

14 to 20 years

**Standard warranty:**

5 to 15 years

**Extended warranty:**

Options can vary widely; weigh costs and the likelihood of upgrading

**Average maintenance costs per year:**

Depending how heavily a bed is used on a consistent basis, parts and upkeep could average about \$65 per year over time.

### Buyers Notes

- There may be numerous new features introduced since the last time beds were purchased, so take a wide look at the market and enjoy. Gather information and then go back to poll residents and staff as to what's really needed, and what might become more popular in the future.
- Added features can include USB ports, wider units, underbed lighting and, of course, extensive bed-position controls. How much is too much? How much will not be enough? You need to know, or at least inquire among those who would use them.
- Always plot how you will get replacement parts and/or service personnel if they're needed. An out-of-service bed can be costly, in more ways than one.

*"It's nice to be able to get online and look at the product. It also helps to speak with a company source who can provide information that I can't learn from just reading."*

— Tracey Behm, Director of Nursing, Widows Home of Dayton, Dayton, OH

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

**Sources:** Basic American Medical Products, Direct Supply, Joerns, NOA Medical Industries

**For a list of vendors go to the:  
FURNITURE & FURNISHING section,  
page 73-74**