

2019 SOFTWARE SOURCE

Corporate profiles and in-depth information
on top software providers serving the
long-term care field

Allbridge

Senior living communities are increasingly feeling the cost and administrative burden of managing multiple local cable providers across their dispersed locations. At the same time, many healthcare IT leaders are looking ahead to increasing numbers of Baby Boomers retiring and seeking to prepare to match their expectations for a connected technology experience.

Allbridge is the single partner that can own your in-room patient and resident technology for Data, Video and Voice, scaling to your needs, reducing your capital expenditures and freeing your staff to focus on your internal IT priorities. We honor our commitments and stand side by side with our clients when they need us most, so you don't have to worry about the experience of your patients or residents.

Find out more about how you can deliver one connected experience to your residents.

Allbridge
(888) 970-2188
www.allbridge.com
customer care@allbridge.com

American HealthTech

American HealthTech is the provider of choice in more than 3,300 long-term care facilities across the country, making it a leading software provider in the market. AHT was created specifically for skilled nursing organizations and senior living facilities like yours. Our solutions and services include clinical, financial, resident accounting, revenue cycle, senior living tools and hosting options that deliver a seamless flow of information between care settings, resulting in better coordinated care and improved outcomes.

American HealthTech has almost 40 years of experience working with a variety of organizations to provide community-wide solutions that are built to address healthcare reform and help providers navigate an ever-changing regulatory environment.

As a member of the CPSI family of companies, AHT is backed by dedicated service and support that spans the care continuum, adding insight and knowledge that improves our solutions. Visit healthtech.net and cpsi.com for more information.

American HealthTech
(800) 489-2648
www.healthtech.net
info@healthtech.net

Company* 

ABILITY Network
American Data
American HealthTech
Cambata Health
Cerner
Duke Solutions
Genell
GPM Corp
HealthcareSource
HealthStream
Kronos Incorporated
Linework
LINTECH LLC
Maintenance Care
MatryCare
Omnicare a CVS Health company
OnShift
Optima Healthcare Solutions
PharMerica Corporation
PointClickCare
PointRight
PrimeCare Technologies Inc.
Real Time Medical Systems
RoseConnectivity Solutions
SmartLink Solutions
Team TSI Corporation

Applications

FINANCIAL																			
Accounts payable																			
Ancillary charges/Bar coding																			
Billing/Accounts receivable																			
Budgeting																			
Cost reporting																			
Fixed assets																			
Fund raising																			
General ledger																			
Inventory																			
Purchasing																			
Resident funds																			
Other																			
NETWORKS																			
ACO																			
Managed care																			
Provider interoperability																			
Other																			
RESIDENT CARE																			
Care planning																			
Clinical decision support																			
Incidents																			
MDS 3.0																			
Medical records																			
Messaging																			
Nursing notes/Progress notes																			
Outcomes management																			
Physicians' orders																			
Pre-admission referral tracking																			
Quality assurance																			
Resident assessment																			
Resident scheduling																			
Other																			
HR/PAYROLL																			
Applicant tracking																			
Benefits management																			
CMS staff reporting																			
Electronic time clock																			
Employee scheduling																			
Human resources																			
In-service tracking																			
Job requests/postings																			
Onboarding																			
Payroll																			
Time and attendance																			
Other																			
ANCILLARIES																			
Activities																			
Assisted Living																			
Dietary																			
Hospice																			
Marketing																			
Rehabilitation																			
Subacute Care																			
Other																			

Boldface company names are corporate profile advertisers.

Company* ▶

Support

	ABILITY Network	American Data	American HealthTech	Carroll Health	Center	Dude Solutions	Genell	GRM Corp	HealthcareSource	HealthStream	Kronos Incorporated	LyncWare	LUNITECH LLC	Maintenance Care	MatrixCare	Omnicare, a CVS Health company	On-Shift	Optima Healthcare Solutions	PharMerica Corporation	PointClickCare	PointRight	PrimeCare Technologies, Inc.	Real Time Medical Systems	RosieConnectivity Solutions	SmartLinx Solutions	Team TSI Corporation	
Classroom training		•	•	•	•				•	•		•	•	•	•	•			•			•	•	•	•	•	
Newsletter		•	•	•	•				•	•	•	•	•	•	•	•	•	•	•	•	•		•	•	•	•	•
Online users manual	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•		•	•	•	•	•
On-site training	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Software updates	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Toll-free phone support	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
User group meetings	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Video training	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•

Features

Business intelligence dashboard	•	•	•	•	•	•				•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Custom programming	•	•	•	•	•					•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Disaster contingency		•	•	•	•																						
Laser forms/Laser printing	•	•	•	•	•						•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Multi-user capabilities	•	•	•	•	•	•			•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Report writer	•	•	•	•	•	•			•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Other			•	•	•				•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•

Operating System

Cloud-based	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
UNIX																											
Windows	•	•	•	•	•				•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Other	•	•	•	•	•							•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•

Demographics

No. of years in business	17	34	38	50	37	20+	25	9	20	29	42	10	32	16	36	35	11	25	30+	19	21	17	7	42	21	26	
No. of employees in support	NA	NA	50+	18	35	650+	29	75	295	NA	NA	4	NA	NA	NA	NA	NA	26	NA	970	5	30+	NA	NA	NA	NA	
No. of employees in programming	NA	NA	70+	13	40	650+	3	12	NA	NA	NA	4	NA	NA	NA	NA	NA	NA	530	20	50+	NA	NA	NA	NA	NA	
Revenue from LTC (%)	NA	90	100	100	100	NA	NA	NA	NA	NA	NA	2	NA	90	100	75	100	NA	72	100	80	75+	NA	100	100	NA	
Public or private firm	PUB	NA	PUB	PRI	PUB	PRI	PRI	PRI	PRI	PUB	PRI	PRI	PRI	PRI	PRI	PUB	PRI	PRI	PRI	PRI	NA	PRI	PRI	PRI	PRI	PRI	PRI

CUSTOMER BASE

No. of states served	50	50	49	50	50	50	49	45	50	50	NA	50	50	50	50	47	NA	50	46	50	50	50	40	50	50	50
No. of nursing facilities	NA	NA	3300+	1611	3000+	NA	1200	NA	NA	NA	10000+	NA	NA	NA	6500	6000	NA	11000+	NA	10812	2000	6500	700+	2500	NA	NA
No. of assisted living facilities	NA	NA	500+	NA	75	NA	NA	NA	NA	NA	NA	NA	NA	NA	3000	4200	NA	NA	NA	6196	0	NA	NA	NA	NA	NA
No. of retirement communities	NA	NA	500+	NA	50	NA	NA	NA	NA	NA	NA	NA	NA	NA	500+	NA	NA	NA	NA	115	0	NA	NA	NA	NA	NA
No. of home health agencies	NA	NA	NA	0	700	NA	NA	NA	NA	NA	NA	NA	NA	NA	1900	NA	NA	NA	NA	54	0	NA	NA	NA	NA	NA
No. of hospitals	NA	NA	NA	0	5,431	NA	NA	0	3500	NA	3500+	0	NA	NA	NA	NA	NA	NA	NA	3	0	NA	NA	NA	NA	NA

CUSTOMER SIZE (by bed size)

Average size	NA	NA	100	NA	100	NA	NA	NA	2500	NA	NA	NA	NA	NA	100	80	NA	NA	70	NA	NA	100+	150	100	NA	125
Largest customer	NA	NA	500+	850	2,600	NA	NA	NA	25000	NA	NA	NA	NA	25000+	NA	NA	NA	NA	NA	NA	100+	NA	NA	NA	NA	48500

NA = No answer

Boldface company names are corporate profile advertisers.



DISH Business

DISH Business has the TV your residents deserve. Get entertainment solutions custom-made for your senior living community and their visiting families.

DISH technology is designed to make TV easy: From an intuitive user interface and simplified backlit remote, to a Bluetooth feature that allows residents to sync hearing aids or headphones with a set-top box. We also know your residents aren't one-size-fits-all, so we offer the ability to upgrade channel packages and add set-top DVR boxes on an individual resident level. Plus, DISH Business solutions allow your facility to integrate supplementary content, such as community messaging or property-specific information, right alongside residents' regular TV channels.

Provide your community with a range of easy-to-use technology designed to meet their changing needs. DISH Business offers custom, scalable deployments for your property with unbeatable, nationwide service. One contract, one provider, zero hassle.

DISH Business
Englewood, CO
(888) 422-2703
dish.com/seniorliving

Maintenance Care

Maintenance Care is a computerized maintenance management software (CMMS) specializing in LTC facilities. With more than 15 years of experience in helping senior care homes organize their work, we help maintenance teams do better by simplifying their day-to-day, staying in compliance, tracking assets and equipment and maintaining a recorded history of past work. Along with Maintenance Care's mobile app, it has never been easier to manage and upload information and run reports on your tasks remotely anywhere you are. Customizable and continuously updated, you will always get the latest technology!

When it comes to senior care management, your number one goal is to provide a safe, functional and efficient facility for your residents. That means you must be able to track maintenance compliance issues, schedule preventative maintenance, create budgets, issue work orders and provide useful reports — Maintenance Care is your solution.

Maintenance Care
(888) 222-0206
www.maintenancecare.com
info@maintenancecare.com

MatrixCare

MatrixCare, a wholly owned subsidiary of ResMed (NYSE, RMD, ASX: RMD), is the complete solution for growing organizations that need to successfully manage risk in care delivery outside of a hospital. Current and multi-time winner of the prestigious Best in KLAS for Long-Term Care Software award, MatrixCare solutions are trusted by thousands of organizations across the spectrum of out-of-hospital care. ACOs, skilled nursing facilities, senior living organizations, life plan communities (CCRCs), and private-duty, home health and hospice organizations depend on MatrixCare to help them connect, collaborate and prosper as we migrate to a fee-for-value healthcare system. In addition to purpose-built EHR components for any long-term, post-acute care setting, MatrixCare also includes solutions to systematically increase clinical quality: Enterprise Analytics, robust Clinical Decision Support and the industry's first Care Coordination platform to create a true, person-centric, e-longitudinal health record and enable providers to efficiently manage the populations under their care. Visit www.matrixcare.com for more information. MatrixCare is a registered trademark of MatrixCare.

MatrixCare
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Team TSI

Team TSI is the industry leader in data-focused solutions that long-term care providers need for PDPM, improved reimbursement, survey preparedness, quality, Five Star, PBJ, QMs and more. With 24-hour online access to data collection, reporting and analysis tools, clients can enhance quality and compliance. Dynamic dashboards and custom reports allow providers to analyze data and trends and compare themselves to a nationwide database of peers.

Our objective is to build products and services around customer needs. We are big enough to give you what you need and just the right size so we can work with you personally.

For over 25 years, Team TSI has been dedicated to two principles: Data Focused and Customer Driven. We stay at the forefront of technology and data analytics and are committed to customer service to ensure that our clients have the information they need — when and where they need it.

Team TSI
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