

Company* ►

	Berkadia	Capital Funding Group	Capital One Healthcare	CapitalSource	Columbia Pacific Advisors	Gemino Healthcare Finance	HJ Sims	Locust Point Capital, Inc.	Oxford Finance LLC	People's United Bank, Healthcare Finance
Type of company										
Investment bank								•		
Mortgage bank	•	•	•							•
Receivables firm										
Other		•	•	•	•	•	•		•	•
Type of financing/investment considered										
Acquisition financing	•	•	•	•	•		•	•	•	•
Construction	•	•	•	•			•	•		•
Equity financing							•	•		
Interim financing	•	•	•	•	•		•	•		•
Mezzanine financing	•	•			•		•	•	•	
Mini-permanent mortgage loan	•	•	•	•				•		•
Permanent mortgage loan	•	•	•	•						•
Receivables financing		•	•	•		•			•	
Revolving credit		•	•	•		•			•	•
Sales/leaseback					•				•	•
Taxable bond financing	•		•				•			•
Tax-exempt bond financing	•		•				•			•
Term loans		•	•	•	•	•		•	•	•
Working capital		•	•	•		•		•	•	•
Other										
Type of property considered										
Acute care	•		•	•	•	•			•	•
Alzheimer's	•	•	•	•	•		•	•	•	•
Ambulatory care			•	•		•				•
Assisted living	•	•	•	•	•		•	•	•	•
Continuing care	•		•		•		•	•	•	•
Independent living	•		•	•	•		•	•		•
Personal care							•			
Psychiatric			•			•			•	
Rehabilitation	•	•	•	•		•	•		•	•
Skilled nursing	•	•	•	•	•	•	•	•	•	•
Subacute care	•	•	•	•	•	•	•	•	•	•
Institution's plan for long-term care sector										
Increase exposure	•	•	•	•	•	•	•	•		•
Maintain exposure									•	
Institution's plan for the healthcare sector										
Increase exposure	•	•	•	•	•	•	•	•		•
Maintain exposure									•	
Range of loan/investment considered										
Minimum (in millions)	5	1	5	5	5	2	1.5	1	5	5
Maximum (in millions)	NONE	NONE	500	50	75	25	25	40	150	100
Range of interest rates offered										
Fixed rate (percent)	3.5-5.5	3-5	VARIES	VARIES	9-12	NA	VARIES	VARIES	NA	NA
Variable rate (percent)	VARIES	4-6	VARIES	VARIES	NA	NA	NA	VARIES	VARIES	NA
Typical amortization terms offered (years)	20-40	25-35	25	25	INTEREST ONLY	NA	7-10	30	VARIES	25-30
Typical loan terms offered (years)	5-40	VARIES	5	3-7	1-4	3	7-10	5	3-5	5-7
Maximum loan to value ratio (percent)	80	VARIES	75	85	80	NA	92.5	90	85	75
Minimum debt coverage ratio	1.25	VARIES	1.1	VARIES	0	NA	VARIES	VARIES	NA	1.25

NA=Not Available

Corporate profile advertiser names appear in **BOLD** in chart.

*For extended profiles of corporate profile advertisers, see page 32.

LENDERS SOURCE INDEX

Berkadia
berkadia.com

Capital Funding Group
capfundinc.com

Capital One Healthcare
capitalone.com/healthcare

CapitalSource
capitalsource.com

Columbia Pacific Advisors
columbiapacific.com

Gemino Healthcare Finance
gemino.com

HJ Sims
hjsims.com

Locust Point Capital, Inc.
locustpointcapital.com

Oxford Finance LLC
oxfordfinance.com

People's United Bank, Healthcare Finance
peoples.com/healthcare

Capital Funding Group

Capital Funding Group (CFG) is a leading provider of comprehensive healthcare financing solutions to owners and operators of senior housing companies across the country. Founded in 1993, CFG has been one of the top originators of HUD Section 232 loans since the inception of the LEAN program. CFG specializes in providing permanent financing for senior housing assets, in addition to short-term Bridge-to-HUD loans. CFG is truly a "one-stop shop" for healthcare facilities nationwide, with a full suite of financial product offerings to address clients' needs. We manage the entire process, including origination, underwriting, processing and servicing all of our loans. Through its various affiliates, CFG offers FHA/HUD lending, term/bridge loans, commercial banking, accounts receivable financing, purchase/leasebacks, investment banking services and purchasing solutions. CFG is headquartered in Baltimore.

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3 Clean towelettes

A new system for moist towelettes allows the user to press the container, which mixes liquid from the outer chamber. A double-sided towelette expands and opens to its 8-inch x 9.5-inch size. The compost-friendly wipe is hypoallergenic. PushClean is available in tubes of 12, 24 and 50 individually packed dispenser units. Available towelette configurations include a facial mask.

FOR MORE INFO:
ajgpackaging.com

Recent Arrivals

New products on the market



1 Mobile systems for emergencies

Zoll Medical Corporation has bought the assets of Mobilize RRS LLC, which created the Mobilize Rescue Systems app and rescue kits. Mobilize RRS's interactive trauma and first aid systems are designed to help untrained bystanders assess, manage, and help injured people during medical emergencies, the company said.

FOR MORE INFO:
(978) 421-9440
zoll.com

2 Tray for stroke

The Independent Feeding Tray, designed by a speech-language pathologist, is intended for residents who have use of only one hand following a stroke or other injury. The tray is designed to let residents have more independence. It has a molded cup on the tray with four tabs on the inside of the upper part of the cup.

FOR MORE INFO:
(212) 545-9539
Independentfeedingtray.com

