



Photo: Vancare

Floor lifts

Snapshot

Lowest priced unit: \$1,142 | **Mid-range priced unit:** \$1,911 | **Highest priced unit:** \$3,099

Typical delivery time: Often under 2 weeks

Typical delivery charges:

May receive free shipping with large purchase; otherwise around \$100

Average life span of product:

15 years

Standard warranty:

1 to 3 years

Extended warranty:

If available, 5 years

Average maintenance costs per year:

Slings will need to be replaced, generally for under \$100. Also factor in a possible new battery.

Buyers Notes

- Some providers are reconsidering manual or non-powered floor lifts that require the resident to use their own power to get themselves up, rather than require an aide.
- Make sure to look at weight capacity, and consider whether a bariatric lift is needed.
- Floor lifts should not be used on carpet, as one study found it required a high magnitude of hand force to work.
- Examine the adjustable base to make sure the lift can fit around a toilet, bed or other furniture.
- Don't forget to consider how the battery will be charged.

"It is important that the lift is comfortable for the patient and that staff find it straightforward to use. When looking to purchase a lift, it is important to review size, ease of use, features, weight capacity, ongoing preventative maintenance and storage."

— Sharon Wilson, Director of Corporate Compliance, Cassia, Minneapolis, MNCassia, Minneapolis

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Arjo, Drive DeVilbiss Healthcare, Joerns, Vancare

**For a list of vendors go to the:
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