



Photo: NOA Medical

Electric beds

Snapshot

Lowest priced unit: \$825 | **Mid-range priced unit: \$1,175** | **Highest priced unit: \$2,595**

Typical delivery time: 2 days to 4 weeks

Typical delivery charges:

Varies by location and services required

Average life span of product:

12 to 20 years

Standard warranty:

4 to 15 years

Extended warranty:

Options can vary widely

Average maintenance costs per year:

Depends on age and use of the bed, but typically around \$50 per year

Buyers Notes

- Consider the parts that are available for a bed. Sometimes, the cheapest bed may not have a robust availability of parts.
- Factor in rail use before purchasing. Rails are not specifically prohibited, but you must plan for their use. Less is always more.
- Contemplate weight capacity and width of bed. Wider beds that can bear a larger load are becoming more of the standard in long-term care settings.
- Design rooms to appear more like residents' homes by using wood grain head and footboards and other customized features.
- Be cognizant of the latest tariff fines when ordering a bed.

"I not only look at best pricing, but the quality of the bed, with features that help to get the the patient out of the room in an emergency, and other safety measures."

— **Kathy Abel, RN, Regional Vice President, Christian Horizons, St. Louis**

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Basic American Medical Products, Direct Supply, Joerns, NOA Medical Industries

**For a list of vendors go to the:
FURNITURE & FURNISHING section,
page 77**