

Photo: Continental Girbau



Dryers

Snapshot

	75-lb. capacity	125-lb. capacity		75-lb. capacity	125-lb. capacity		75-lb. capacity	125-lb. capacity
Lowest priced unit:	\$5,203	\$10,974	Mid-range priced unit:	\$5,380	\$12,135	Highest priced unit:	\$7,323	\$13,552

Typical delivery time: 4 to 6 weeks	Standard warranty: 1 to 5 years
Typical delivery charges: Will depend on location	Extended warranty: Some may offer up to 10 years
Average life span of product: 15 to 20 years	Average maintenance costs per year: \$500 to \$700

Buyers Notes

- Increased use of apps will continue to change how machines are repaired. For example, more diagnostics and service repair notes will be expected to be transmitted electronically.
- In-unit laundry continues to be in high demand in senior living communities. “A lot of family wants it,” one vendor said. “For seniors in assisted living, there’s not a lot they can control, but they can control laundry.”
- Ask about features such as self-cleaning lint screens and an automatic backdraft damper.
- Don’t skip on safety training for employees in laundry rooms, as nursing home fires often originate there.

“From our company standpoint, and even at the community level, the relationships with the vendor is the key. There are high resident service expectations. [We want] to ensure that we have high-quality products with timely delivery.”

—Dan Dunne, Director of External Communications, Erickson Living, Catonsville, MD

(Figures cited are averages of all respondents’ answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Continental Girbau, Creative Laundry Solutions/Sheffries Laundry, Pellerin Milnor, UniMac

For a list of vendors go to the: EQUIPMENT section, page 71