

Photo: UniMac



## Washing machines

### Snapshot

	60-lb. capacity	100-lb. capacity		60-lb. capacity	100-lb. capacity		60-lb. capacity	100-lb. capacity
Lowest priced unit:	\$9,648	\$19,915	Mid-range priced unit:	\$12,295	\$21,920	Highest priced unit:	\$15,083	\$26,768

**Typical delivery time:** 2 to 6 weeks

**Typical delivery charges:**

Varies widely due to geography; inquire

**Average life span of product:**

13 to 20 years

**Means of installation:**

Majority are vendor installed, but will vary

**Standard warranty:**

3 to 5 years

**Extended warranty:**

Distributors may offer options

**Average maintenance costs per year:**

Typically between \$500 and \$700

### Buyers Notes

- Facility managers are encouraged to think of the most efficient way to process laundry when buying machines — the focus should be placed on the total cost of ownership, not the cost of the machine.
- Laundry management systems are a smart buy for providers looking to have more control over their operations, and keep a close eye on their labor and utility savings, one expert notes.
- Manufacturers who have shown longevity in the market — some have been in the business for 50 or more years — have long track records that can benefit them.

*“We don’t do a lot of in-house laundry, but when we do, we want a machine that’s easy to maintain, and easy to get parts for. That’s something we always look for: how easy it is to get replacement parts, and if the sales rep is responsive.”*

— **Felichia Fields, Assistant Executive Director, St. Catherine’s Village, Madison, MS**

*(Figures cited are averages of all respondents’ answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)*

**Sources:** LaundryLux, Continental Girbau, UniMac, Pellerin Milnor

**For a list of vendors go to the:  
EQUIPMENT section,  
page 86**