



Photo: Vancare

Floor lifts

Snapshot

Lowest priced unit: \$1,325 | **Mid-range priced unit:** \$2,758 | **Highest priced unit:** \$4,517

Typical delivery time: Under 2 days to up to 4 weeks

Typical delivery charges:
Around \$100

Average life span of product:
Up to 20 years

Standard warranty:
3 years, electronics may be separate

Extended warranty:
Varies, but often not available

Average maintenance costs per year:
\$100 to \$500 a year. Ask about cotter pins and battery replacement.

Buyers Notes

- While floor lifts are generally cheaper than ceiling lifts, huge variances in price abound, from under \$1,000 up to bells-and-whistle models that cost several thousand dollars. Raw materials prices are going up, which could raise prices over 2018.
- Floor lifts can easily be stashed in a closet or cubicle, but consider whether they will be forgotten or ignored by staff.
- Certain models won't work if the patient is over the weight capacity; ensure the right size of lift for the person.
- Aluminum floor lifts are much lighter but often cost more.
- Some question the value of bariatric lifts; proceed with caution.

"Many factors are taken into consideration, such as reliability, maintenance, amount of weight it will accommodate, and cost. We want to make sure it will fit through the doorway. We request an equipment trial period to allow us to gain input from staff and residents on resident comfort, staff ease and efficiency."

— **Theresa Nielsen, RN, BSN, Director of Nursing, Alverno Health Care Facility, Clinton, IA**

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: ArloHuntleigh, Basic American, Drive DeVillbiss Healthcare,, HD Supply, Joerns, Medacure, Vancare

**For a list of vendors go to the:
EQUIPMENT section,
pages 86-89**