



Photo: Continental Girbau

# Dryers

## Snapshot

	75-lb. capacity	125-lb. capacity		75-lb. capacity	125-lb. capacity		75-lb. capacity	125-lb. capacity
<b>Lowest priced unit:</b>	\$4,216	\$8,711	<b>Mid-range priced unit:</b>	\$5,201	\$9,923	<b>Highest priced unit:</b>	\$6,061	\$11,557

**Typical delivery time:** 2 to 6 weeks

**Typical delivery charges:**

Will depend on location

**Average life span of product:**

13 to 20 years

**Standard warranty:**

3 to 5 years

**Extended warranty:**

Will vary by vendor, some offer 5 to 10 years

**Average maintenance costs per year:**

\$425 to \$700

## Buyers Notes

- Providers are increasingly interested in over-dry protection, since drying for longer than needed can waste utilities and labor, and wear out linens quicker. Over-dry protection takes away the guesswork, drying loads based on set moisture levels.
- Raw materials and transportation costs are continuing to rise, one vendor noted, so industry pricing trends are likely to continue to float upward over time.
- Much like with washing machines, buyers here would be wise to take into account the total costs of ownership as well as features that may cost more up front yet over time improve laundry processes and reduce costs overall.

*“With ever-changing reimbursement, it’s great to have a machine that is energy-efficient and able to complete the task in a timely manner, saving us on labor costs. I am at ease knowing I purchased a reliable piece of equipment.”*

— **Jessica Brown, LNHA, Park Manor of South Belt, South Houston, TX**

*(Figures cited are averages of all respondents’ answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)*

**Sources:** LaundryLux, Continental Girbau, UniMac, Pellerin Milnor

**For a list of vendors go to the: EQUIPMENT section, page 85**