

Wandering management

Snapshot

Pricing based on number of people to protect:

Varies widely depending on technology desired, installation costs and service agreement.

Average price per resident per year:

Most jobs will be “customized.” Costs could run from \$750 per door to \$2,000 or even beyond.

Pricing Trends

2010-2011: +2% to +3%

2011-2012: +1 to +3%

2012-2013: Flat to +2%

Typical delivery time: Possible to do it in under a week, but might depend largely on installers.

Typical delivery charges: Freight, or they are often already included in the cost

Average life span of product: 10 to 15 years

Power sources: Hardwired and battery

Installation: It usually requires a specialized installer; some facility staff members can do parts, if properly backgrounded.

Average maintenance cost per year: Transmitter replacements can run \$75 to \$150; battery replacements also needed on occasion.

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Sources: Crest Healthcare Supply, RF Technologies, Stanley Healthcare Solutions



Photo: Stanley Healthcare Solutions

FROM THE FRONT LINES:

“Make sure you know what you’re getting. You have to know if the service can track and integrate with what you have. Is it expandable to other levels of care, such as assisted living, skilled care and independent living?”

Jean Jacobson, MS, NHA, Campus Director, Oakwood Village Prairie Ridge, Madison, WI

Buyer Notes

- Investigate the vendor. What is its history, and what is the expected longevity of the product? You also want to know what kind of support it offers, and whether it can grow with you, and vice versa.
- Make sure you are getting the kind of resident identification you want. Some products will show just a number, some just a general area.
- As with just about any resident safety device or system, you want to know how well it will be able to integrate with other systems. This includes emergency response and nurse call systems.

**For a list of vendors go to the:
SAFETY & SECURITY section, pages 175-183**