

## Overbed tables



Photo: Space Tables

### Snapshot

<b>Highest priced unit:</b>	\$200
<b>Mid-range priced unit:</b>	\$110
<b>Lowest priced unit:</b>	\$60

### Pricing Trends

2013-2014: +3%

2014-2015: Flat to 1%

2015-2016: Flat to 2%

**Typical delivery time:** 2 weeks

**Typical delivery charges:** Varies by location

**Average life span of product:** 3 to 10 years

**Standard warranty:** 2 years

**Extended warranty:** Not available

**Average maintenance cost per year:**  
Maintenance or repair costs would be better spent on replacing the table

*(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)*

*Sources: Crest Healthcare Supply, Medline, NOA Medical, Space Tables*

### FROM THE FRONT LINES:

“The hard part is the lever, because that can cause skin tears if you’re not careful. Also look at how the handle is attached; if that handle starts coming unscrewed you’re going to have to pay for replacements. You’ll also want to make sure the base is as flat and wide as possible.”

Doug Tucker, Administrator, Los Angeles Jewish Home, Los Angeles

### Buyer Notes

- A table with an “H” style base will provide for maximum stability, while the “U” style base offers greater access from the front side for wheelchair or standard chair use.
- Vendors noted an expanding variety of customizable table options to fit the facility’s decor and needs, including sizes, shapes, colors, height, base styles and tabletop material.
- One vendor noted the growing popularity of add-on accessories for overbed tables, including vanity trays and mounted basket trays.
- Table parts, such as wheel casters or table tops, take minimal time to replace. For more time-consuming part replacements, one vendor advises your costs would be better put toward simply replacing the table.

**For a list of vendors go to the:  
FURNISHINGS & FURNITURE section,  
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