

Overbed tables



Photo: Space Tables

Snapshot

| | |
|-----------------------------|-------|
| Highest priced unit: | \$329 |
| Average priced unit: | \$186 |
| Lowest priced unit: | \$95 |

Pricing Trends

2010-2011: +3% to +4%

2011-2012: +3% to +4%

2012-2013: +3%

Typical delivery time: Around 3 to 4 weeks

Typical delivery charges: Varies by location

Average life span of product: 7 to 10 years

Standard warranty: 1 to 2 years

Extended warranty: Not available

Average maintenance cost per year:

Minimal: screws and tops may need replacement

(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)

Source: Crest Healthcare Supply, Direct Supply, Hill-Rom, Invacare Continuing Care Group, NOA Medical, RLPS Architects, Space Tables

FROM THE FRONT LINES:

"The overbed tables have to be well-balanced and stable. There can't be sharp edges. One thing we didn't consider was how many we needed to buy: We assumed that not every resident would want one. In fact, some want two, so we recently bought more."

Gloria Dunn, RN-BC, CDONA/LTC, CNHA, Administrator, Landmark Care Center, Yakima, WA

Buyer Notes

- The tables have to be adjustable and easy for an employee to move. Many residents prefer to use them not in bed, but while in a chair.
- Many times a facility will be able to pick which color is on the top part of the table. They should be sure to coordinate with the overall colors in the room set.
- Some overbed tables now come with a "braille" touch point, a selling platform for facilities with vision-impaired patients.
- Amenities that can be added to some overbed tables include a mirror and storage areas.
- Overbed tables can take a beating, ranging from spills to overly heavy items placed upon them. Prepare to budget for new ones, or risk ruining the look of a resident's room.

**For a list of vendors go to the:
FURNISHINGS & FURNITURE section,
pages 99-100**