

## Dryers

### Snapshot

	75-lb. Capacity	125-lb. Capacity
<b>Highest priced unit:</b>	\$4,233	\$7,917
<b>Average priced unit:</b>	\$3,600	\$7,550
<b>Lowest priced unit:</b>	\$3,167	\$6,633

### Pricing Trends

2011-2012: +5%

2012-2013: +5%

2013-2014: +5%

**Typical delivery time:** Immediately if in stock; 1 to 3 weeks for new machines

**Typical delivery charges:** Varies dramatically depending on distance

**Average life span of product:** 15 to 20 years

**Percent vendor installed:** Varies

**Standard warranty:** 3 years

**Extended warranty:** Depends on dealer

**Average maintenance cost per year:**  
Less than \$750

*(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)*

*Sources: American Dryer, Continental Girbau, Laundrylux, Maytag, Pellerin Milnor*



Photo: LaundryLux

### FROM THE FRONT LINES:

“Frontline staff will need to replace filters and do daily cleaning and other upkeep on a machine, so think about what these routine tasks will be and how easy it will be for workers to do them on a given machine.”

Linda Williams, DeMatel House Extended Nursing Care Administrator, The Village at Incarnate Word, San Antonio, TX

### Buyer Notes

- Providers should consult vendors and talk with them about the specific linens their facility handles. This can affect the type of machine that should be bought.
- Many providers forget to think about how they will get the dryer into the building. Multiple times, one vendor said, providers haven't realized their doorways are too narrow to fit new machines. Placing them sometimes requires knocking down walls and, subsequently, more expenses.
- Reversing dryers have become more affordable and convenient for the care centers. Benefits include less tangling and wrinkling of sheets, faster drying time and more efficient energy usage.

**For a list of vendors go to the:  
EQUIPMENT section, pages 89-91**