

# Carpeting



Photo: Capital Carpet and Flooring

## Snapshot

<b>Highest price square yard:</b>	\$57
<b>Mid-range price square yard:</b>	\$24
<b>Lowest price square yard:</b>	\$15

## Pricing Trends

2013-2014: +1%

2014-2015: +3%

2015-2016: +1%

**Typical delivery time:** 1 to 10 weeks

**Typical delivery charges:** Around \$0.50 to \$0.80 per yard

**Average life span of product:** Can be 10 to 15 years

**Standard warranty:** 10 years; lifetime from some companies

**Average maintenance cost per year:** Remember shampoos, chemicals and labor when budgeting. Costs may vary widely.

*(Figures cited are averages of all respondents' answers. Actual pricing will vary due to volume, bundling and other factors of a purchase.)*

*Sources: Capital Carpet and Flooring, Mohawk, Patcraft, Ritz Flooring, Signature Accord, studiosix5.com, three: living architecture*

## FROM THE FRONT LINES:

“Use tile carpeting, not a roll. You need to be able to replace tiles. Carpeting has so many benefits. It should last 10 years. Don’t depend on your designer — involve the staff. Ask about the cost of the installation and the removal of the old carpet.”

Daniel Reingold, President and CEO of RiverSpring Health, Riverdale, NY

## Buyer Notes

- There is more acceptance of modular carpet tile, which has a higher material cost but is lower in installation and waste. Carpet designs have become more organic, bringing natural elements into the designs.
- Patterns can hide a lot of stains, and neutral colors are very popular, as are larger patterns. Patterns are “what captures the flavor of the facility,” one vendor said. Higher-end fibers will tend to look better, and the carpet should be changed based on design, not when it “uglies out.”
- Floors should be cleaned daily, and odor and stain protection should be considered. Know whether the carpet has a moisture -barrier backing.
- Make sure to price based not only on the price per square yard, but also on delivery, removal of the old carpet, installation and warranty. It is easy to be hit with “hidden” costs.

**For a list of vendors go to the:  
FURNISHING & FURNITURE section,  
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